

Ternopil Regional State Administration





INVESTMENT PASSPORT

of Ternopil region



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The investment passport of Ternopil Oblast provides clear, structured, and practical information to help readers better understand the economic and socio-cultural potential of the Ternopil region. This document highlights its key advantages and business opportunities, serving as a concise guide for potential investors.

It offers essential insights into:



DEMOGRAPHIC TRENDS



SOCIAL INFRASTRUCTURE



PRIORITY SECTORS OF THE ECONOMY



TRANSPORT NETWORKS



SUPPORT MECHANISMS FOR LOCAL BUSINESS



The Ternopil region is an area with significant economic and investment potential.

Its strategic location, natural resources, and cultural heritage create favourable conditions for business development across various sectors. The region's attractiveness to investors seeking to undertake large-scale projects and establish positions in untapped markets is enhanced by the cooperative stance of local authorities.

Why invest in the Ternopil region:



Agriculture is a leading sector with significant potential for deep processing of locally sourced raw materials.



Its strategic location is situated at the crossroads of major international transport corridors, offering ideal conditions for establishing multifunctional logistics hubs.



Presence of a skilled workforce thanks to a well-developed network of educational institutions,

including dual education programs tailored to industry needs.



Abundant untapped resources ready for exploration, industrial projects, and value-added production.



A rich cultural and tourism potential, rooted in a unique yet underutilized heritage, with the capacity to be transformed into a thriving tourism industry.





1,02 M people total population



850 m \$ export of products in 2024



3 rd place in Ukraine for grain crop yield



13,8 K km² area of the region



74,9% agricultural land

5 Region's share in the total national volume of agricultural production



industrial parks
with a total area of 158 ha



2,3 % share of Ukraine's total territory



20 056 average salary in the region



55 number of communities





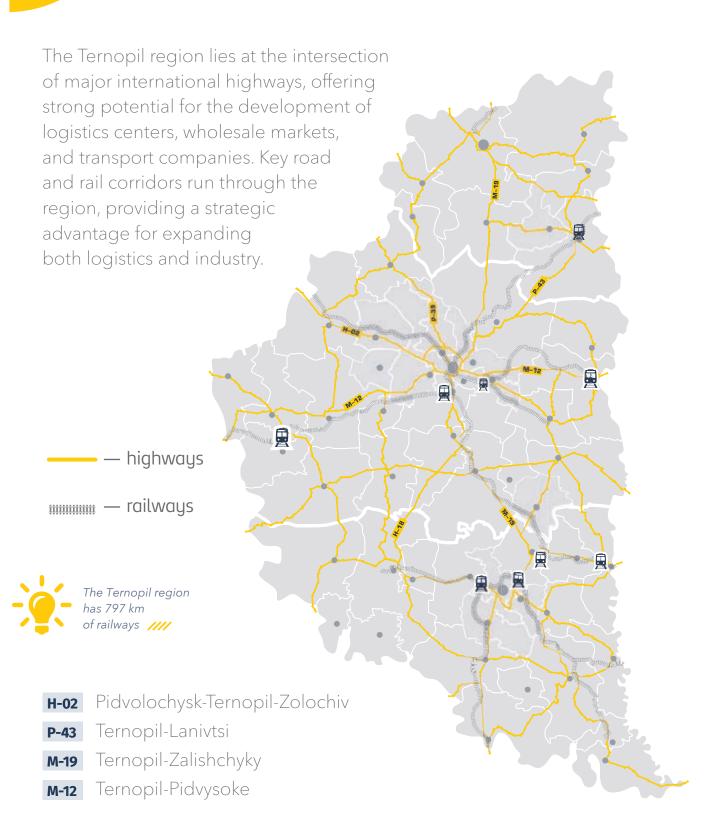
MAP OF THE REGION ON THE MAP OF EUROPE



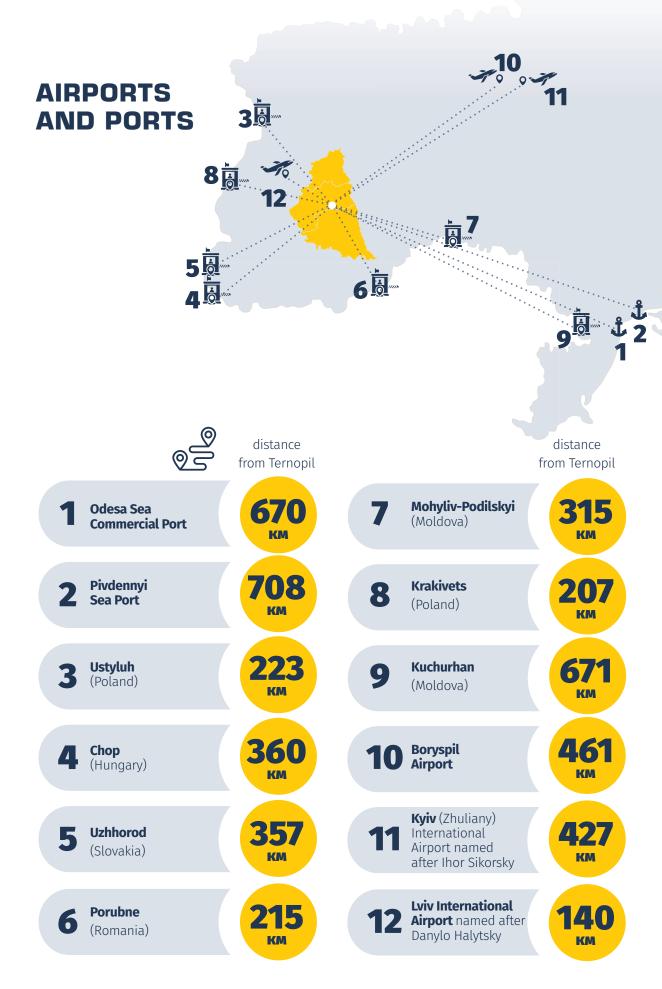


MAIN TRANSPORT NETWORKS: HIGHWAYS AND RAILWAYS











The Ternopil region demonstrates stable economic growth, maintaining its competitiveness even amid the pandemic and martial law. The regional economy is primarily built on agriculture and the food industry, with a strong export focus and resilience to challenges. At the same time, other sectors are steadily developing, complementing this specialization and driving diversification.

INDUSTRIAL PRODUCTION INDEX



2021 »»

2022 »»

2023 »»

2024 »»

105%

86%

115,4%

122,3%

UNEMPLOYMENT DATA







AVERAGE SALARY IN THE REGION

in December 2024



20 0562 479 \$*

^{*} USD exchange rate – 41.81 (December 2024)



NUMBER OF LEGAL ENTITIES



In 2024, the Ternopil region was among the leaders in Ukraine in implementing e-democracy tools (e-petitions, e-appeals, e-consultations, and participatory budgeting)



Legal entities (LLC, PE, etc.)



Individual entrepreneurs



STRUCTURE OF AGRICULTURAL PRODUCTION



In 2024, the Ternopil region ranked 3rd among Ukrainian regions in terms of sugar beet harvest volumes and 3rd in grain crop yields. It also ranked 1st in corn and sunflower yields. ////



5%

Region's share in the total national volume of agricultural production



SECTORAL STRUCTURE OF 1,8% **EXPORTS** 16,7% other 11,8% Mining and quarrying **bn UAH** 8,2% bn UAH sold industrial products 9,1% **Manufacture of food** 22 099,3 products, beverages, 1,8% 2,5_%0,8_% and tobacco products **bn UAH** 47,3% **Textile production; 394** manufacturing of clothing, Manufacture of rubber and plastic products, other non-metallic **bn UAH** leather, leather products, and mln hrn mineral products other materials Manufacture of wood products, **Metallurgical production** 1 148,8 paper production, and printing and manufacture of finished **bn UAH** bn UAH activities metal products

831,6 bn UAH Manufacture of chemicals and chemical products

5 252,2 bn UAH

Mechanical engineering

AVERAGE SALARY BY SECTOR

in 2024



IT



Agriculture



Industry



Finance and insurance



Transportation

32 506€

21 943€

20 945€

35 038€

15 352€

779 \$*

524 \$

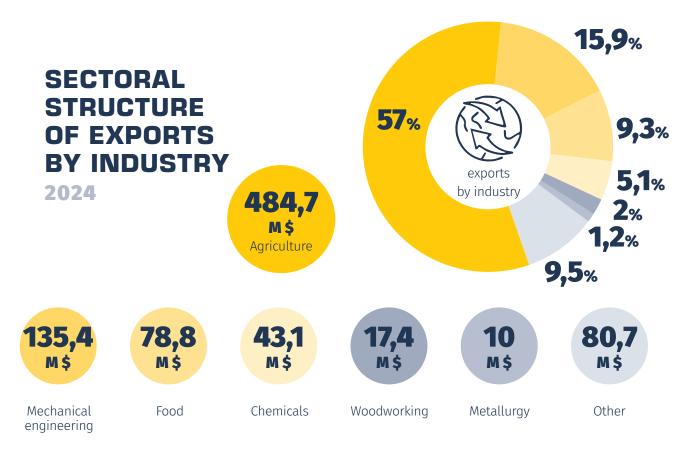
501\$

838 \$

367\$



The export structure of the Ternopil region reflects its orientation toward the agro-industrial and processing sectors. Leading exports are crop products, particularly grains and oilseeds, as well as products from the electrical engineering and food industries.



GEOGRAPHICAL STRUCTURE OF EXPORTS

2024



		4074
22 %	Poland	187,1 m\$
9,8%	<u>Spain</u>	83,0 m\$
8%	Germany	68,1 m\$
6,9 %	<u>Netherlands</u>	58,5 ms
5,3 %	China	44,7 ms
4,5%	Türkiye	38,2 m\$
3,5%	Belgium	30,2 m \$
3,3%	Indonesia	28,4 ms
2,7%	<u>Italy</u>	23,1 ms
2,3%	Malaysia	19,6 ms
2,2%	USA	18,6 ms
2 <mark>9,5</mark> %	Others	_250,5 ms



The Ternopil region possesses considerable mineral and raw material resources. The territory contains explored deposits of construction sand, stone, and brick-tile raw materials, all of which are widely used in industry and construction.

The presence of these resources creates favourable conditions for the development of the mining and processing industries, as well as opens up opportunities for investment in the production of building materials and the development of industrial infrastructure.

USE OF THE REGION'S DEPOSITS

are being developed / are not being developed



Construction sand

32 / 17



Carbonate raw materials for lime production

8/5





Construction stone

32 / 17



Building facing stone

6/4



Glass raw materials

0/1



Brick and tile raw materials

23 / 73



Gypsum and anhydrite

3/4



Expanded clay raw materials

0/1

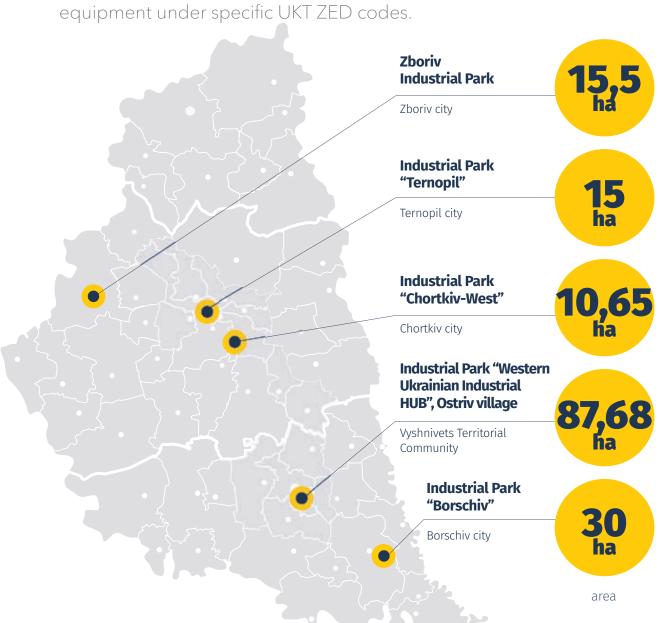




Five industrial parks have been registered in the Ternopil region. The region has also prepared a list of various types of facilities and land plots suitable for hosting production facilities.

Investors of industrial parks are granted:

- Tax incentives exemption from corporate income tax for 10 years for certain types of activities, subject to reinvestment.
- **Customs incentives** exemption from import VAT and duties on equipment under specific UKT ZED codes.







The Ternopil region is actively developing its renewable energy sector, capitalizing on the area's strong potential for clean power generation. The region benefits from high levels of solar insolation and has several areas suitable for wind farm installation.



Total capacity of renewable energy sources

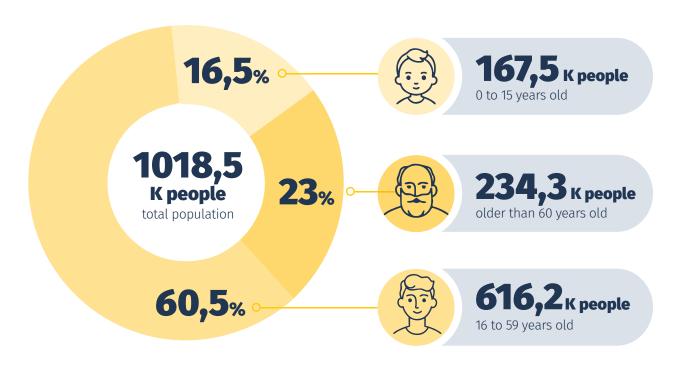




The Ternopil region has a balanced gender composition, and its residents are, on average, slightly younger than the national average. A large share of the population is active in the labor force, providing a strong foundation for economic growth. While the region has a notable proportion of older residents, its significant youth population ensures a steady supply of talent to support long-term investment projects.

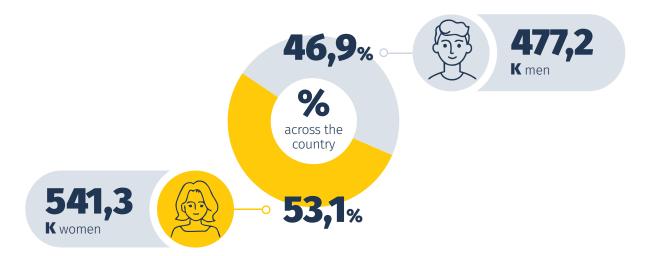
Since the start of the full-scale invasion, the Ternopil region has also become a key destination for internally displaced persons, boosting the population and adding new potential to social and economic development.

POPULATION STRUCTURE





GENDER DISTRIBUTION



AVERAGE AGE OF THE POPULATION



NUMBER OF IDPs (internally displaced persons)



01.01

01.01

01.01

01.01 2022 »»» 2023 »»» 2024 »»» 2025 »»»

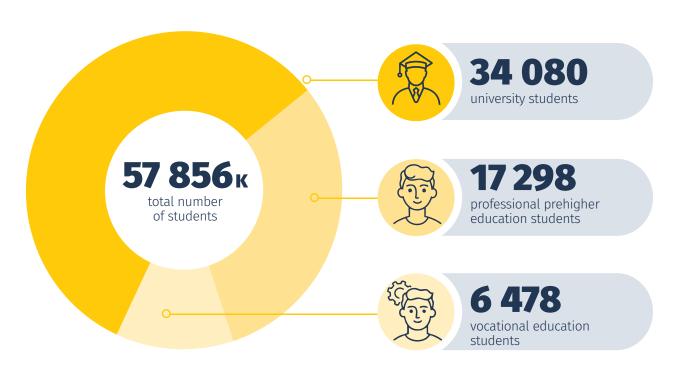
2 193 84 055 72 848 66 892



The Ternopil region boasts a well-developed network of higher, pre-higher, and vocational education institutions that train specialists for a wide range of sectors. The region's strongest fields include medicine, pedagogy, engineering, and agriculture.

Many of these institutions actively collaborate with local businesses, providing practical, hands-on training. This approach helps students gain relevant skills and supports their seamless transition into the labor market.

NUMBER OF STUDENTS





NUMBER OF EDUCATIONAL INSTITUTIONS









LARGEST HIGHER EDUCATION INSTITUTIONS

Western Ukrainian National University

13 373 students

place

place in national rankings

I. Horbachevsky Ternopil **National Medical University**

4 283 students

22 place

V. Hnatyuk Ternopil National **Pedagogical University**

5 6 673 students

place

I. Puluj Ternopil National **Technical University**

5 497 students

place

Others



4 254 students





THE LARGEST VOCATIONAL EDUCATION INSTITUTIONS



of students

State Educational Institution
"Kremenets Vocational Lyceum"

572

number

State Vocational Education Institution "Ternopil Higher Vocational School of Service and Tourism"

469

State Vocational Education Institution "Ternopil Higher Vocational School of Restaurant Service and Trade"

518

State Educational Institution
"Ternopil Center for Vocational
Education"

456

State Educational Institution "Buchach Vocational School"

453

Others

4010



6 478 total number of students





THE LARGEST INSTITUTIONS OF PROFESSIONAL PRE-HIGHER EDUCATION

Vyacheslav Chornovil Halytskyi Professional College 1505

number of students

Chortkiv Medical Professional College 1 126

Borshchiv Agrotechnical Professional College 1 138

17 298 total number

of students

Kremenets Forestry Professional College 927

Oleksandr Barvinsky Chortkiv Humanities and Pedagogical Professional College

566

Others

12 036

In 2024, with the support of Makita
Ukraine LLC, training centers for
construction-related professions were
established at the Zalishchyky Higher Vocational
School and the Ternopil Higher Vocational
School named after M. Parashchuk.



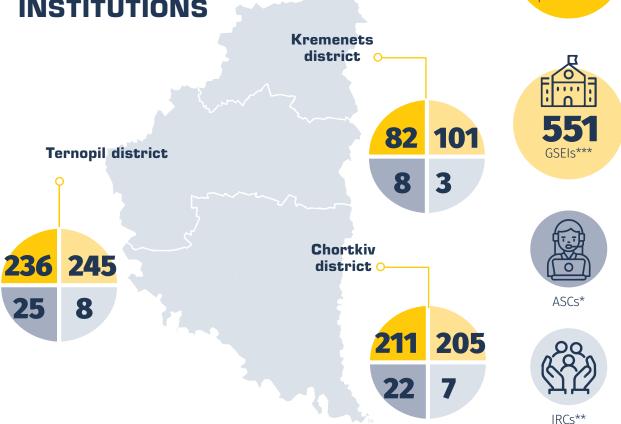


The Temopil region has well-developed social infrastructure that meets the daily needs of residents in education, healthcare, housing, and administrative services.

Enhancing social infrastructure is a key priority of regional policies, as it directly affects quality of life, increases the appeal of the area as a place to live, and creates favorable conditions for attracting investment.







^{*} Administrative Service Centers ** Information Resource Centers *** General secondary education institutions



NUMBER **OF MEDICAL FACILITIES**











HOUSING CONSTRUCTION DYNAMICS





2021 »»» 2022 »»» 2023 »»» 2024 »»»

516 717m² 183 136m² 216 607m² 229 704m²

COST OF BUYING/ RENTING RESIDENTIAL REAL ESTATE

price per m²

rental price

30 550€

11 830€

760,9 \$*

294,7\$



^{*} USD exchange rate – 41.81 (December 2024)



The Ternopil region's potential for tourism development is shaped by its diverse natural attractions, protected areas, and varied landscapes, creating ideal conditions for the development of ecological, recreational, and cultural tourism. The region ranks first in Ukraine for the number of ancient castles and defensive structures, making it one of the country's key centers of historical heritage. It is also situated along the Dniester River, which is home to numerous scenic natural sites.

The Ternopil region is steadily building its own brand of tourism, focusing on preserving natural heritage while developing modern recreational infrastructure. One notable initiative is "Warm Podillia", aimed at promoting the natural and cultural treasures of the region's south.

























In the Ternopil region, 34 castles have been preserved, which makes up one-third of the total number of castles in Ukraine.

LANDMARKS

5 017

180

1000

total

of which are of national significance

519

archaeological landmarks

845

historical landmarks **1360**

architectural and urban planning landmarks

148

monuments of monumental art

LANDMARKS IN THE NATURE RESERVE FUND



478

nature monuments 139

nature reserves



parks-monuments of landscape gardening art

protected tracts

9 dendrological parks



regional landscape parks

CULTURAL AND ART INSTITUTIONS





2

theaters

1

philharmonic

39/9

museums /of which are regional museums

The region is steadily developing its tourism infrastructure, promoting its most attractive destinations, and working to create a distinctive and recognizable tourism brand. Special emphasis is being placed on expanding natural, historical, and event tourism, which are key growth areas.





Event tourism is developing in the region, with numerous cultural and historical events being held. Among the largest festivals worth mentioning are the ethnographic festivals "Bells of Lemkivshchyna," "The Magical World of the Motanka Doll," and "Borshchiv Embroidery," as well as the patriotic festivals "Echoes of the Insurgent Land" and "Glory to the Heroes."

ACCOMMODATION FACILITIES



hotels

hostels

campsites

recreation locations





REVENUE BASED ON TOURISM

TAX REVENUE DYNAMICS

Tourism

17,3

2021» 2022» 2023» 2024»

19,6

th hrn

th hrn

CULTURAL AND ART INSTITUTIONS

- **Bells of Lemkivshchyna**
- The Magical World of the **Motanka Doll**
- **Borshchiv Embroidery**
- **Echoes of the Insurgent Land**
- **Glory to the Heroes**





BUSINESS CASES AND BUSINESS SUPPORT



Investors looking to launch projects in the Ternopil region can rely on comprehensive support from both regional and local governments. This includes assistance with installing utilities and engineering infrastructure, guidance throughout permitting processes, and access to national and international technical assistance programs and support schemes.

Further support is available from national and regional business development institutions. In the Ternopil region, this includes regional state program offices, entrepreneurship support centers, specific industry associations, and organizations offering consulting and information services to foster successful businesses.

Ternopil Regional State Administration

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Diia Business Center in Ternopil

Ternopil, st. Kvitnia, 2M



(097) 342 16 96



diia.business.ternopil@gmail.com

Ternopil Branch of the All-Ukrainian **Public Organization "Taxpayers Association of Ukraine**"

Ternopil, Bandera St., 7





Ternopil Chamber of Commerce and Industry

Ternopil, st. Ruska, 40



(0352) 52 34 68 (0352) ternopil.cci@gmail.com

Regional Development Agency of Ternopil region

Ternopil, st. Chumatska, 1



info@ternopil.agency

Investment Support Office of Ternopil region

Ternopil, st. M. Hrushevskoho, 8





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Ukraine Invest Representative office in Western Ukraine

Ivano-Frankivsk, st. Teodora Tsoklera, 9A



(098) 567 88 99 (a) info@ukraineinvest.gov.ua

Business Ombudsman Council of Ukraine

Kyiv, st. Spasska, 30-A, Business Center "Podil Plaza"

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Employers' Organization, Ternopil Regional Federation of Employers

Ternopil, st. Poliska, 13



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BASIC TAXES AND TAX INCENTIVES

PERSONAL

ADDFD TAX

CORPORATE INCOME TAX

SINGLE SOCIAL CONTRIBUTION (USC) **INCOME TAX**

At the national level, Ukraine has introduced the Law "On State Support for Investment Projects with Significant Investments". This legislation provides state support to both Ukrainian and foreign investors for projects that total at least EUR 20 million in investments. Additionally, in 2016, the Office for Investment Attraction and Support was established.



TAX INCENTIVES:



Until January 1, 2035, equipment imported into Ukraine for the implementation of investment projects is exempt from import duty, provided it was manufactured no more than three years prior to the date of import and does not originate from the aggressor state or occupied territories of Ukraine. Imports of equipment and components for investment projects with significant investments (also until January 1, 2035) are exempt from value added tax (VAT). In addition, investors are eligible for income tax exemptions for up to five years after the commissioning of the investment project facility, within the validity period of a special investment agreement.





CONSTRUCTION OF INTEGRATED LOGISTICS INFRASTRUCTURE AND STORAGE FACILITIES

The Ternopil region is in need of expanded logistics infrastructure and modern storage facilities for agricultural products-particularly for the fruit, vegetable, and berry sectors. The structure of the agriculture industry in the region is changing: alongside traditional grain cultivation, production of vegetables, fruits, and berries is growing rapidly. At the same time, livestock farming, especially in the dairy industry, is reviving.

However, much of this produce is sold and transported without adequate storage and temperature control. As a result, significant added value is lost during storage and logistics stages, with products either spoiling or failing to meet the standards of retail chains and export markets.

Investment in this area would drastically reduce post-harvest losses in transport, enabling access to export markets with strict quality control, including the EU. It would also stimulate local processing industries, as raw materials could be stored under stable conditions, allowing for efficient production planning.

Given these factors, and the broader trend toward adding value to local raw materials within the region, local producers are eager to cooperate in developing storage and logistics, particularly cold storage. Local authorities view the creation of logistics facilities as a strategic priority for the regional economy, forming complete value chains from cultivation to sale.

WHAT CAN BE IMPLEMENTED





10

STORAGE FACILITIES WITH CONTROLLED ATMOSPHERES

 enabling long-term storage of fruits, berries, and vegetables without compromising quality



FREEZER COMPLEXES

 providing deepfreezing capabilities for seasonal products to extend shelf life and allow off-season sales



REFRIGERATED TRANSPORT LOGISTICS

 ensuring consistent temperature control throughout the entire delivery process



LOGISTICS HUBS WITH PACKAGING LINES

 centralizing sorting, packaging, and labeling of goods before sale or export to improve efficiency and market readiness



PROJECT IMPLEMENTATION FORMATS

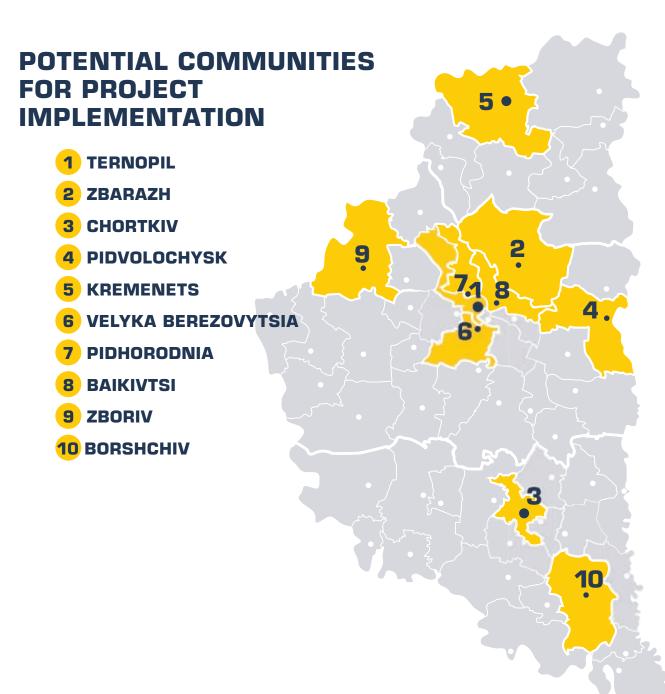


Partnerships with agricultural producers and processors – providing the infrastructure they need for efficient product storage and delivery.

Development of a multifunctional logistics center – strategically located within an industrial park or near wholesale markets, production clusters, or major agricultural enterprises.

Refrigerated vehicle leasing programs
– enabling local businesses to access
cold transport while optimizing
operational costs.

Integration with existing storage or primary processing facilities – creating a unified cycle that includes storage, processing, packaging, and delivery.



BUSINESS CASES

PROCESSING OF RAW AGRICULTURAL MATERIALS

The Ternopil region has a strong potential for developing grain deep-processing enterprises. Crop production – primarily wheat, corn, barley, and other grains – accounts for a significant share of the region's agricultural output. The region is among Ukraine's leaders in the gross harvest of grains and oilseeds, with crop production making up 83.2% of total agricultural output. However, much of this raw material is currently exported without undergoing deep processing.

Developing export-oriented processing infrastructure is a logical next step, enabling more added value to be retained within the region and in close proximity to raw material suppliers.

Local authorities view the creation of processing facilities as a strategic priority for regional economic development. They actively assist investors in site selection, liaising with local communities, and securing necessary permits.

WHAT CAN BE IMPLEMENTED





ESTABLISH PRODUCTION FACILITIES FOR WHEAT FLOUR

including whole-grain and gluten-free varieties



MANUFACTURE OAT, WHEAT, AND BARLEY FLAKES

 targeting both domestic and export markets.



PROCESS CORN INTO FLOUR,

cereals, starch, and animal feed components



PRODUCE PLANT-BASED PROTEINS

 meeting the growing demand in food, nutrition, and alternative protein markets.

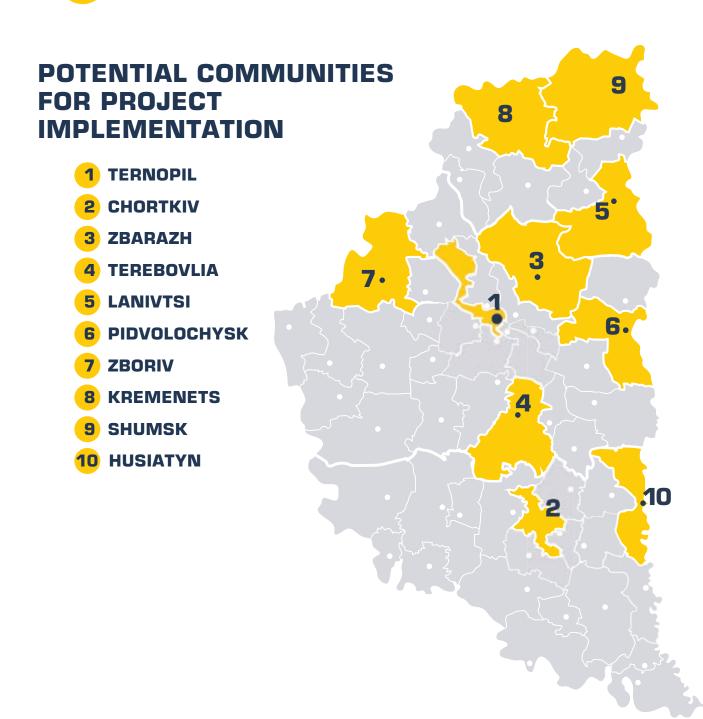


PROJECT IMPLEMENTATION FORMATS



Partnership with existing agricultural producers or food industry enterprises

Establishment of a new enterprise at existing production sites or in industrial parks of the region





DEEP PROCESSING OF RAW BERRY MATERIALS

Roughly 35% of the region's processing industry - primarily food production - relies on agriculture. This local characteristic highlights an untapped market that could become a key driver for future investment.

Building deep-processing facilities for berries would open new sales channels, extend product shelf life, and reduce losses from spoilage. Processing also increases profitability and helps mitigate risks tied to seasonality and fluctuations in the fresh produce market, while enabling producers to adapt quickly to changing consumer trends.

The Ternopil region is one of Ukraine's leading producers of berries-especially raspberries and strawberries-and output in this segment is expected to grow. However, much of the harvest is currently sold fresh or, at best, frozen, without generating additional value locally. The logical next step is to develop advanced processing infrastructure within the region.

Local authorities actively support investment in food processing by assisting with site selection and permits. They consider the creation of processing capacities one of the region's strategic economic priorities. Participation is also available in state programs for compensation of construction costs of agricultural processing facilities.

WHAT CAN BE IMPLEMENTED





ENTERPRISES FOR THE PRODUCTION OF READY BERRY PRODUCTS

Natural colorants, purees, jams, fruit snacks, concentrates, dried berries



PRODUCTION OF SEMI-FINISHED PRODUCTS FOR THE FOOD INDUSTRY

Based on local raw materials

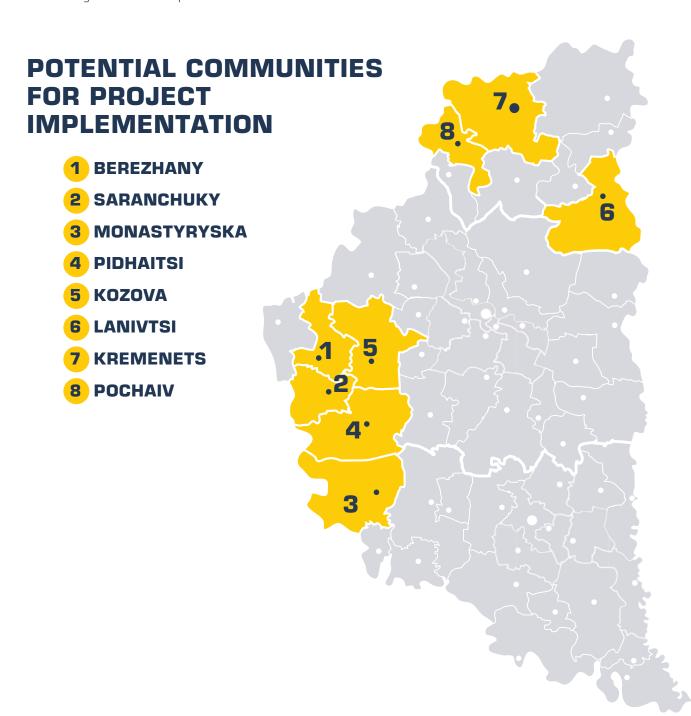


PROJECT IMPLEMENTATION FORMATS



Partnership with Existing Agricultural Producers or food industry enterprises

Establishment of New Enterprises on Existing Production Sites or in the region's industrial parks





DEVELOPMENT OF HOSPITALITY FACILITIES

(HoReCa) in the communities that are part of "Teplyi Podillya"

In the communities of Ternopil region that make up the "Teple Podillya" tourist cluster, there is a high concentration of cultural, historical, and natural attractions that draw large numbers of visitors each year. One of the most iconic sites is the Dzhuryn Waterfall, located within the Dniester Canyon National Nature Park. The Dniester Canyon alone attracts up to 40,000 visitors annually, particularly for water-related tourism – rafting on the Dniester River, which is among the most popular forms of active recreation in western Ukraine. The Ternopil region is home to unique speleotourism attractions, recognized in Europe under the brand 'Caves of Ternopil.' These include the Optimistic, Verteba, Ozera, Crystal, and Mlynky caves, which together form a distinctive tourism product of international significance. Despite the challenges of wartime, domestic tourism in Ukraine continues to expand, and the region consistently sees high levels of tourism.

Currently, however, many visitors pass through the region in transit due to a shortage of high-quality infrastructure, accommodation, and dining options. Developing new hospitality industry facilities (HoReCa) near major tourist routes and key attractions would not only improve the visitor experience, but also transform short transit stops into full-fledged tourist destinations offering comprehensive packages – from active recreation to cultural and historical programs and culinary tourism.

Local authorities are keen to encourage investment in the hospitality sector, recognizing it as a key factor in increasing the average length of tourist stays, boosting the region's appeal as a destination, generating additional tax revenue, and creating new jobs.

WHAT CAN BE IMPLEMENTED





ESTABLISHMENT OF A FLAGSHIP HOTEL PROVIDING COMPREHENSIVE AMENITIES,

recreation, and leisure opportunities for quests



AGRITOURISM ESTATES IN COOPERATION

with local producers and farms



DEVELOPMENT OF SPORTS

TOURISM, taking into account the possibilities of the Dniester Canyon for water sports, particularly rafting on the Dniester



DEVELOPMENT OF FOOD FACILITIES

(cafes, restaurants, and tasting rooms)



POTENTIAL COMMUNITIES FOR PROJECT IMPLEMENTATION

- **1** BORSHCHIV
- 2 BUCHACH
- 3 BILCHE-ZOLOTE
- 4 ZAVODSKE
- 5 ZALISHCHYKY
- 6 ZOLOTYI POTIK
- 7 IVANE-PUSTENSKE
- 8 KOROPETS
- 9 MONASTYRYSKA
- **10** MELNYTSIA-PODILSKA
- **11** NAHIRIA
- **12** SKALA-PODILSKA
- **13** TOVSTE
- **14** TRYBUKHIVTSI
- **15** CHORTKIV

PROJECT IMPLEMENTATION FORMATS

Placement of Facilities on Municipal or Private Land Plots near tourist routes and major attractions

Use of Public-Private Partnership Mechanisms for the implementation of infrastructure and service projects

Purchase of Municipal Property

for construction or reconstruction, in particular for hospitality facilities, children's camps, etc.









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